

North Louisiana Economic Partnership, Inc.

Financial Statements

As of and for the Years Ended December 31, 2012 and 2011

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Independent Auditors' Report

To the Board of Directors
North Louisiana Economic Partnership, Inc.

Report on the Financial Statements

We have audited the accompanying financial statements of North Louisiana Economic Partnership, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2012 and 2011, and the related statements of activities, functional expenses and cash flows for the years then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of North Louisiana Economic Partnership's, Inc., as of December 31, 2012 and 2011, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated July 1, 2013 on our consideration of the North Louisiana Economic Partnership, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering North Louisiana Economic Partnership, Inc.'s internal control over financial reporting and compliance.



Cook & Morehart
Certified Public Accountants
July 1, 2013

North Louisiana Economic Partnership, Inc.
Statements of Financial Position
December 31, 2012 and 2011

Assets	<u>2012</u>	<u>2011</u>
Current assets:		
Cash and cash equivalents	\$ 668,972	\$ 263,387
Accounts receivable	22,340	97,712
Prepaid expenses	16,984	
Unconditional promises to give	609,480	728,509
Total current assets	<u>1,317,776</u>	<u>1,089,608</u>
Noncurrent assets:		
Unconditional promises to give	1,164,840	1,582,720
Property and equipment, net	47,782	14,626
Total noncurrent assets	<u>1,212,622</u>	<u>1,597,346</u>
Total Assets	<u>\$ 2,530,398</u>	<u>\$ 2,686,954</u>
Liabilities and Net Assets		
Current Liabilities		
Other payable	<u>\$ 79,713</u>	<u>\$</u>
Total current liabilities	<u>79,713</u>	<u></u>
Net assets		
Unrestricted:		
Operating	628,583	361,099
Fixed assets	47,782	14,626
Temporarily restricted	<u>1,774,320</u>	<u>2,311,229</u>
Total net assets	<u>2,450,685</u>	<u>2,686,954</u>
Total Liabilities and Net Assets	<u>\$ 2,530,398</u>	<u>\$ 2,686,954</u>

The accompanying notes are an integral part of the financial statements.

North Louisiana Economic Partnership, Inc.
Statement of Activities
For the Year Ended December 31, 2012

	Unrestricted	Temporarily Restricted	Totals
Revenues, gains, support and reclassifications:			
Rent and royalties	\$ 273,402	\$	\$ 273,402
Grants and contracts	154,581		154,581
Contributions and donations	503,191	171,000	674,191
Interest	24		24
Miscellaneous	59,520		59,520
Net assets released from restrictions			
Satisfaction of program restrictions	707,909	(707,909)	
Total revenues, gains, support and reclassifications	<u>1,698,627</u>	<u>(536,909)</u>	<u>1,161,718</u>
Functional Expenses:			
Supporting services			
General and administrative	264,247		264,247
Programs services			
Economic development	<u>1,133,740</u>		<u>1,133,740</u>
Total expenses	<u>1,397,987</u>		<u>1,397,987</u>
Change in net assets	300,640	(536,909)	(236,269)
Net assets, beginning of year	<u>375,725</u>	<u>2,311,229</u>	<u>2,686,954</u>
Net assets, end of year	<u><u>\$ 676,365</u></u>	<u><u>\$ 1,774,320</u></u>	<u><u>\$ 2,450,685</u></u>

The accompanying notes are an integral part of the financial statements.

North Louisiana Economic Partnership, Inc.
Statement of Activities
For the Year Ended December 31, 2011

	Unrestricted	Temporarily Restricted	Totals
<i>Revenues, gains, support and reclassifications:</i>			
Membership dues	\$ 6,131	\$	\$ 6,131
Rent and royalties	281,336		281,336
Grants and contracts	168,032		168,032
Contributions and donations	424,540	2,256,680	2,681,220
Investment return	(3,118)		(3,118)
Miscellaneous	20,048		20,048
Net assets released from restrictions			
<i>Satisfaction of program restrictions</i>	<u>840,487</u>	<u>(840,487)</u>	
Total revenues, gains, support and reclassifications	<u>1,737,456</u>	<u>1,416,193</u>	<u>3,153,649</u>
<i>Functional Expenses:</i>			
Supporting services			
General and administrative	258,000		258,000
Development	279,594		279,594
<i>Programs services</i>			
Economic development	1,362,444		1,362,444
Government procurement center	<u>32,004</u>		<u>32,004</u>
Total expenses	<u>1,932,042</u>		<u>1,932,042</u>
Loss on disposal of leasehold improvements	<u>220,811</u>		<u>220,811</u>
Total expenses and losses	<u>2,152,853</u>		<u>2,152,853</u>
Change in net assets before changes related to acquisition of NLEDC	(415,397)	1,416,193	1,000,796
Net assets acquired in acquisition of NLEDC	<u>99,816</u>	<u>511,196</u>	<u>611,012</u>
Change in net assets	(315,581)	1,927,389	1,611,808
Net assets, beginning of year	<u>691,306</u>	<u>383,840</u>	<u>1,075,146</u>
Net assets, end of year	<u>\$ 375,725</u>	<u>\$ 2,311,229</u>	<u>\$ 2,686,954</u>

The accompanying notes are an integral part of the financial statements.

North Louisiana Economic Partnership, Inc.
Statement of Functional Expenses
For the Year Ended December 31, 2012

	<u>Support Services</u>	<u>Program Services</u>	
	General and Administrative	Economic Development	<u>Totals</u>
Salaries and commissions	\$ 103,445	\$ 472,057	\$ 575,502
Payroll services	45,000		45,000
Payroll taxes	7,826	33,363	41,189
Pension expense	8,909	37,979	46,888
Other employee benefits	10,134	43,203	53,337
Advertising		45,010	45,010
Liability insurance	4,473		4,473
Building Rent	11,934	50,875	62,809
Office supplies	6,221		6,221
Periodicals and dues		2,014	2,014
Postage	2,677		2,677
Professional expense	14,098		14,098
Photocopy and printing		2,189	2,189
Travel	10,603	60,083	70,686
Contract labor		32	32
Professional development	8,499	48,159	56,658
Repairs and maintenance		3,310	3,310
Computer expense		5,931	5,931
Telephone	3,990	22,610	26,600
Miscellaneous	12,870	54,870	67,740
DED - Tier I and II contracts		122,697	122,697
Membership dues		29,025	29,025
Website development		8,075	8,075
Business relations		19,358	19,358
Reserve for bad debts		72,900	72,900
Depreciation	13,569		13,569
Total expenses	<u>\$ 264,247</u>	<u>\$ 1,133,740</u>	<u>\$ 1,397,987</u>

The accompanying notes are an integral part of the financial statements.

North Louisiana Economic Partnership, Inc.
Statement of Functional Expenses
For the Year Ended December 31, 2011

	Support Services		Program Services		
	General and Administrative	Development	Economic Development	Government Procurement Center	Totals
Salaries and commissions	\$	\$	\$ 507,130	\$	\$ 507,130
Payroll services	110,000				110,000
Payroll taxes			40,232		40,232
Pension expense			46,922		46,922
Other employee benefits			46,795		46,795
Advertising			51,808		51,808
Liability insurance	1,979				1,979
Building Rent	63,310	1,979			63,310
Office supplies		63,310			11,310
Periodicals and dues			5,153		5,153
Postage			2,408		2,408
Professional expense	2,158		20,228		20,228
Photocopy and printing		2,158	1,242		1,242
Travel			55,017		55,017
Members/prospect development			18,848		18,848
Contract labor			5,260		5,260
Professional development			11,219		11,219
Repairs and maintenance	7,648				7,648
Computer expense			14,270		14,270
Telephone			16,613		16,613
Miscellaneous	23,432			32,004	55,436
DED - Tier I and II contracts		23,432	138,695		138,695
Membership dues			11,124		11,124
Website development			24,760		24,760
Business relations			6,866		6,866
Reserve for bad debts			226,544		226,544
Fundraising		279,594			279,594
Depreciation	49,473				49,473
Total expenses	<u>\$ 258,000</u>	<u>\$ 279,594</u>	<u>\$ 1,362,444</u>	<u>\$ 32,004</u>	<u>\$ 1,394,448</u>
					<u>\$ 1,932,042</u>

The accompanying notes are an integral part of the financial statements.

North Louisiana Economic Partnership, Inc.
 Statements of Cash Flows
 For the Years Ended December 31, 2012 and 2011

Operating Activities	<u>2012</u>	<u>2011</u>
Changes in net assets	\$ (236,269)	\$ 1,611,808
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Depreciation	13,569	49,473
Loss on disposal of leasehold improvements		220,811
(Increase) decrease in operating assets:		
Accounts receivable	75,373	37,502
Prepaid expenses	(16,984)	
Unconditional promises to give	536,909	(1,927,389)
Increase (decrease) in operating liabilities		
Other payable	79,713	
Net cash provided (used) by operating activities	<u>452,311</u>	<u>(7,795)</u>
 Investing Activities		
Purchase of equipment	(46,726)	(4,386)
Proceeds from sale of investment		147,980
Fair value of assets aquired - NLEDC		(5,029)
Net cash provided (used) by investing activities	<u>(46,726)</u>	<u>138,565</u>
 Net increase (decrease) in cash and cash equivalents	405,585	130,770
 Cash and cash equivalents as of beginning of year	<u>263,387</u>	<u>132,617</u>
 Cash and cash equivalents as of end of year	<u>\$ 668,972</u>	<u>\$ 263,387</u>

The accompanying notes are an integral part of the financial statements.

North Louisiana Economic Partnership, Inc.
Notes to Financial Statements
December 31, 2012 and 2011

(1) Summary of Significant Accounting Policies

A. Nature of Activities

The North Louisiana Economic Partnership, Inc. (NLEP) (formerly Northwest Louisiana Economic Development Foundation, Inc.) is a nonprofit organization incorporated under the laws of the State of Louisiana and is exempt from federal income tax under Section 501(c)3 of the Internal Revenue Code. The purpose of the North Louisiana Economic Partnership, Inc. is to assist local government by studying problems such as public education, crime prevention, poverty, and economic development and publicize the results of its research and recommendations, and to work for the general betterment of the North Louisiana area.

NLEP was formed on January 1, 2011 as a result of a merger of two not-for-profit entities – North Louisiana Economic Development Foundation and North Louisiana Economic Development Corporation. Both entities share the same common mission of promoting economic development in north Louisiana. Through their merger, the entities seek to further their common mission by expanding their abilities to promote economic development in north Louisiana.

B. Basis of Accounting

The financial statements of the North Louisiana Economic Partnership, Inc. have been prepared on the accrual basis of accounting.

C. Use of Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and reported revenues and expenses. Actual results could differ from those estimates.

D. Basis of Presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards. Under those standards, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

E. Cash and Cash Equivalents

For purposes of the Statement of Cash Flows, the North Louisiana Economic Partnership, Inc. considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.

(Continued)

North Louisiana Economic Partnership, Inc.
Notes to Financial Statements
December 31, 2012 and 2011
(Continued)

F. *Promises to Give*

Unconditional promises to give are recognized as revenues or gains in the period the promise to give is received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Management provides for probable uncollectible amounts through establishment of an allowance, based on its assessment of recent collection history and current donor relationships. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

G. *Property and Equipment*

Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is provided on the straight-line method over the estimated useful lives of the assets. The North Louisiana Economic Partnership, Inc. has adopted a policy of capitalizing all assets with a unit value of \$1,000 or more.

H. *Restricted and Unrestricted Revenue and Support*

Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

I. *Income Tax Status*

The North Louisiana Economic Partnership, Inc. is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. However, income from certain activities not directly related to the Partnership's tax-exempt purpose is subject to taxation as unrelated business income. The Partnership had no such income during this audit period. The North Louisiana Economic Partnership, Inc.'s Forms 990, *Return of Organization Exempt from Income Tax*, for the years ended 2009, 2010, 2011, and 2012 are subject to examination by the IRS, generally for three years after they were filed.

J. *Advertising Costs*

The NLEP uses advertising to promote its services among the community it serves. The costs of advertising are expensed as incurred. During 2012 and 2011, advertising costs totaled \$45,010 and \$51,808, respectively.

(Continued)

North Louisiana Economic Partnership, Inc.
Notes to Financial Statements
December 31, 2012 and 2011
(Continued)

(2) Concentrations of Credit Risk

Concentrations of credit risk with respect to promises to give are limited due to the large number of contributors comprising the North Louisiana Economic Partnership, Inc.'s contributor base and their dispersion across different industries. As of December 31, 2012 and 2011 the North Louisiana Economic Partnership, Inc. had no significant concentrations of credit risk in relation to promises to give.

The Partnership maintains cash balances at financial institutions located in the Shreveport area. Accounts at the institutions are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. At December 31, 2011 total cash balances held at financial institutions was \$263,387, which was entirely secured by FDIC. At December 31, 2012 total cash balances held at financial institutions was \$671,511, which was entirely secured by FDIC.

(3) Accounts Receivable

Accounts receivable of \$22,340 at December 31, 2012 is comprised of riverboat boarding fees due to the North Louisiana Economic Partnership, Inc. as of December 31, 2012, but not received until after that date.

Accounts receivable at December 31, 2011 includes \$73,962 due from the Greater Shreveport Chamber of Commerce (Chamber), as a result of an over payment by NLEP to the Chamber, pursuant to an expense reimbursement agreement entered into between the Chamber and the North Louisiana Economic Partnership, Inc. The Chamber will provide personnel and services for the North Louisiana Economic Partnership, Inc. in return for the reimbursement of those expenses by both entities. The remaining accounts receivable of \$23,750 at December 31, 2011 is comprised of riverboat boarding fees due to the North Louisiana Economic Partnership, Inc. as of December 31, 2011, but not received until after that date.

(4) Promises to Give

The North Louisiana Economic Partnership, Inc. began an economic development campaign in 2011 entitled Regionalism Works. Promises to give are restricted to payment of costs associated with economic development projects and projects supporting the economic growth of north Louisiana. The promises to give are shown net of an allowance for uncollectible promises to give of \$443,580 at December 31, 2012 and \$610,976 at December 31, 2011.

Unconditional promises to give at December 31, 2012 and 2011 were as follows:

	<u>2012</u>	<u>2011</u>
Receivable in less than one year	\$ 609,480	\$ 728,509
Receivable in one to five years	<u>1,164,840</u>	<u>1,582,720</u>
Net unconditional promises to give	<u>\$ 1,774,320</u>	<u>\$ 2,311,229</u>

(Continued)

North Louisiana Economic Partnership, Inc.
Notes to Financial Statements
December 31, 2012 and 2011
(Continued)

(5) **Property and Equipment**

Property and equipment at December 31, 2012 and 2011, with estimated depreciable life, are summarized as follows:

		<u>2012</u>	<u>2011</u>
Furniture, fixtures, equipment	5-10 years	\$ 94,475	\$ 53,531
Accumulated Depreciation		<u>(46,693)</u>	<u>(38,905)</u>
		<u>\$ 47,782</u>	<u>\$ 14,626</u>

Depreciation expense for the years ended December 31, 2012 and 2011 was \$13,569 and \$49,473, respectively.

(6) **Other Payable**

Other payable at December 31, 2012, consists of an amount due to the Greater Shreveport Chamber of Commerce (Chamber) for expense reimbursement. Pursuant to an expense reimbursement agreement entered into between the Chamber and NLEP, the Chamber will provide personnel and services for the NLEP in return for the reimbursement of those expenses. This is the amount due to the Chamber but not yet paid as of December 31, 2012.

(7) **Temporarily Restricted Net Assets**

Temporarily restricted net assets represent unconditional promises to give with payment dates in future periods to be used to support activities of NLEP.

(8) **Endowment Account with Community Foundation of Shreveport-Bossier**

The NLEP entered into an agreement with the Community Foundation of Shreveport-Bossier (CFSB). The agreement establishes an Agency Endowment Fund at CFSB called "Northwest Louisiana Economic Development Foundation Fund" (Fund). All property of the Fund belongs to CFSB. The fund will be used for support of the charitable purposes of the Partnership. Net income and capital appreciation of the Fund, as governed by CFSB's Spending Policy, will be paid and distributed to the Partnership at least annually, for as long as the Partnership is a Qualified Charitable Organization.

No transfers were made to the fund during the years ended December 31, 2012 or 2011. The fair market value of the fund at December 31, 2012 and 2011 was \$254,237 and \$241,044, respectively.

(9) **Employee Benefit Plans**

NLEP's employees participate in a 401(k) profit sharing plan as employees of the Greater Shreveport Chamber of Commerce (Chamber) pursuant to an expense reimbursement agreement entered into between the Chamber and NLEP. Amounts reimbursed to the Chamber for contributions to the plan for the years ended December 31, 2012 and 2011 was \$46,888 and \$46,922, respectively.

(Continued)

North Louisiana Economic Partnership, Inc.
Notes to Financial Statements
December 31, 2012 and 2011
(Continued)

(10) Loss on Disposal of Leasehold Improvements

During December 2011, NLEP vacated property it previously leased. The value of leasehold improvements disposed of as a result of vacating the property was as follows:

Leasehold improvements	\$ 1,149,204
Accumulated depreciation	<u>(928,393)</u>
Net book value	<u>\$ 220,811</u>

This amount is reflected in the accompanying statement of activities as loss from disposal of leasehold improvements at December 31, 2011.

(11) Operating Leases

The NLEP leases certain office space under operating leases. Rental costs on the leases for the years ended December 31, 2012 and 2011, was \$62,809 and \$58,648, respectively.

Commitments under lease agreements having initial remaining terms in excess of one year are as follows:

For the Year Ending <u>December 31,</u>	
2013	\$ 70,268
2014	72,431
2015	74,846
2016	76,000
2017	<u>9,078</u>
Total minimum future rentals	<u>\$ 302,623</u>

(12) Related Parties

NLEP leases office space in an office building which is owned by a business in which a member of the board of directors of North Louisiana Economic Partnership is a part owner. Total payments made during 2012 and 2011 totaled \$36,080 and \$28,648, respectively, which is included in total rental costs noted above of \$62,809 in 2012 and \$58,648 in 2011.

(Continued)

North Louisiana Economic Partnership, Inc.
Notes to Financial Statements
December 31, 2012 and 2011
(Continued)

(13) Merger

A joint merger agreement was entered into by and between Northwest Louisiana Economic Development Foundation (Surviving Corporation) and North Louisiana Economic Development Corporation (Assimilated Corporation) (NLEDC), with an effective date of January 1, 2011.

Effective January 1, 2011, the Assimilated Corporation and the Surviving Corporation were merged. The separate existence of the Assimilated Corporation ceased. The Surviving Corporation survived the merger. *The name of the Surviving Corporation was changed to North Louisiana Economic Partnership, Inc.*

Amounts acquired as a result of the acquisition were as follows:

Cash	\$	216,298
Accounts receivable		1,417
Unconditional promises to give		511,196
Prepaid expenses		3,310
Property and equipment, net		5,030
Accounts payable	(126,239)
Net assets	\$	<u>611,012</u>

The total net assets acquired as a result of the acquisition is reflected in the accompanying statement of activities as net assets acquired in acquisition of NLEDC.

(14) Subsequent events

Subsequent events have been evaluated through July 1, 2013, the date the financial statements were available to be issued.

COOK & MOREHART

Certified Public Accountants

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Report on Internal Control Over Financial Reporting and on
Compliance and Other Matters Based on An Audit of Financial
Statements Performed in Accordance With Government Auditing Standards

Independent Auditor's Report

To the Board of Directors
North Louisiana Economic Partnership, Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of North Louisiana Economic Partnership, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2012, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated July 1, 2013.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered North Louisiana Economic Partnership, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of North Louisiana Economic Partnership, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.


Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether North Louisiana Economic Partnership, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. *The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.*

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



Cook & Morehart
Certified Public Accountants
July 1, 2013

North Louisiana Economic Partnership, Inc.
Summary Schedule of Audit Findings
December 31, 2012

Summary Schedule of Prior Audit Findings

There were no findings or management letter comments for the prior year audit for the year ended December 31, 2011.

Corrective Action Plan for Current Year Audit Findings

There are no findings, questioned costs, or management letter comments for the current year audit for the year ended December 31, 2012.